Harbinger Sign Turns to KeyedInSign ERP Solution

Leading Florida Sign Manufacturer Leverages SaaS Technology to Align Processes with Strategy and Drive Business Performance

MINNEAPOLIS, Minn. — Sept. 25, 2012 — KeyedIn Solutions, a global SaaS solutions and consulting provider, today announced the signing of Jacksonville, Florida-headquartered Harbinger Sign as a new client for its KeyedInSign™ solution — an ERP (enterprise resource planning) system designed specifically for sign manufacturers. Harbinger Sign serves regional and national clients with consulting, custom sign production, installation, maintenance and repair.

KeyedIn Solutions engaged with Harbinger to enable seamless sharing of data across all departments, from sales to production to leadership. Harbinger needed a particular solution to handle complex estimates quickly and accurately, and to see job costing in real-time and across material, labor and subcontractor layers. KeyedInSign also brought critical project management capabilities and scalability - which was important, as the company had outgrown its previous solution.

"After a decade of working with a very large, established ERP software provider, we found ourselves struggling with rapid growth pains and a legacy system that could not keep up," said Harbinger Sign CEO Roger Williams. "After reviewing several ERP systems, we found KeyedInSign to be the most well rounded and industry targeted solution that would help us hit our stride and pool our resources. There is no doubt that our company and clients will now be on the same page — even if that page is digital and mobile! KeyedIn Solutions showed us that they were willing to go the extra mile and demonstrated a true spirit of partnership."

"We came to Harbinger Sign with a total solution that blended the right tools with strategic consulting. We teamed with Harbinger to not only provide features and functions to support their business, but to ensure that the technology is meeting strategic goals," said KeyedIn Solutions CEO Lauri Klaus. "Now they can use the technology to improve their bottom line, streamline their operations and empower all their employees with the knowledge to achieve more efficiency."

About KeyedIn Solutions:

KeyedIn® Solutions was founded by veteran ERP industry executives to transform the traditional enterprise software systems market through a suite of integrated business applications delivered on a true SaaS platform and a consulting organization rich in business, industry and IT expertise. KeyedIn SaaS Solutions replace rigid, on-premise enterprise systems in specialized vertical markets with more agile, feature-rich and cost-effective .NET applications that scale to any environment. The KeyedIn Consulting Group provides consulting services around existing or planned systems, helping organizations achieve a strong return on their IT investment and realize a true business advantage in their market. Whether engaged independently, or in conjunction with the company's leading-edge technology platform, the KeyedIn Consulting Group delivers results for a wide range of industries worldwide.

Organizations look to KeyedIn Solutions for innovative, integrated business applications and results-driven consulting services delivered with integrity and a laser focus on their needs. You should too. Learn more at www.keyedin.com.

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